

Testimonials from various Balmori Software users

"I started using Balmori Software since 1997, I find their softwares very friendly and systematic... that's why I insist on using it in all the companies that I joined and even recommending it to the other companies. I consider Balmori Software as a partner in my profession, because with the use of Balmori Software such as SURE! GL, SURE! PayMaster, SURE! ARAP, enables me to facilitate all the work requirements from Accounting Department. So wherever I go, confidence and trust can be easily gained. With BALMORI SOFTWARE... success can be reached.

So here I am again... ordering another one for Associated Freight Consolidators Inc. to be used in our branches."

TERESITA LIM CABREROS
Finance Manager
ASSOCIATED FREIGHT CONSOLIDATORS, INC.

"... The Coop has been using the Balmori Software since early 1999 and we have been very happy with it. The basic features of the Software work well with the accounting needs of the Coop. Maintenance of the Subsidiary ledgers is simple and easy to use. The trial balance has to be finalized first, making it easy to generate different cut-off dates as needed for management reporting. Generation of the financial statements is also at a click of a button.

The service of Balmori is also excellent. Staff are friendly, courteous, accommodating and knowledgeable of their product and computer systems. We are happy with Balmori Software that we are upgrading to the ... 4 network license. I think the network system will be very helpful for our operations."

Mario D. Camachu Jr.
Chief Financial Officer
AYALA MULTI-PURPOSE COOPERATIVE

"We started using Balmori Software (SURE! PayMaster, SURE!GL and SURE! Checkmate) in the early 1990's and we find it very useful and most important important lessen our workloads. Since then we are recommending it to other companies.

Keep up the good work!"

ESTRELLA D. BEN
Accounting Supervisor
GHT SERVICES INC.

Testimonials from various Balmori Software users

"Since 2003, we have been using Balmori SURE! PayMaster as our Payroll software. We first heard about your company by way of our sister company. At first, we were a bit hesitant in changing to another payroll system. But I believe switching to [SURE! PayMaster] was the best decision we ever made. Compared to the old payroll system we have been using, my office staff and I both agree that your software has definitely made it easier for us to manage the company's entire payroll workflow.

Our office staff finds your Pay Master very reliable and easy to use. And, when it comes to trouble shooting, our office personnel are always very thankful for your quick and courteous way of answering our software related queries.

You guys definitely scored 10 out of 10 in our scorecard!

We will definitely recommend you to our friends and business associates..."

KERWIN G. LAW
Production Manager
EXCEL PACKAGING INDUSTRIES, INC.

"Balmori Sure! GL has been with us for 12 years now. We are quite satisfied with the savings and improvements in accountng realized thru it.
... at the same time achieving quality and relevance in our financial reports. Their after sales service is tops and current."

CAMILO C. ORDINARIO
Comptroller
FASHION UNLIMITED MANUFACTURING AND TRADING INC.

"Our company started using Balmori Software in 1999 and we are happy to note the great benefits it brought us especially in our inventory system. Its SURE! Inventory System with Accounts Receivable/Accounts Payable (SURE! ISARAP) has proven to be effective in reconciling our financial records throughout the four years that we have been using it.

The confidence and trust that we have towards Balmori Software still continue as we intend to acquire its SURE! Distribution and Merchandising System (SURE! DMS) for the opening of our new branch at Commonwealth are. We expect great convenience and efficiency through its powerful features."

FRANCISCO R. LADAO, JR.
Manager
F.B. LADAO SALES INCORPORATED
(Tire dealership)

Testimonials from various Balmori Software users

"We have been using it (SURE!GL) for the past 5 years, and wanted to tell you how satisfied we are with its performance. It serves as an effective tool in facilitating the work requirements of our Accounting Department, the reason why we request for an upgraded version of the SURE! GL system.

We thank you for doing business with us."

ALEGRIA D. SALVADOR
General Accountant
GOLDEN PEAK FOOD CORPORATION
DUNKIN' DONUTS Laguna Master Franchisee

"Our company, Guthrie-Jensen Consultants, Inc. had been using Balmori Sure!GL since Sept. 1996. The Sure!GL program has been very helpful to us in regard to Financial reports submitted to management as well as in generating government reports. The software is very user friendly. When I got the program in 1996, after the installation, Mr. Larry Imatani spent only a few hours in orientation and training. Since then, we have not encountered any problem in the program. We only called Balmori before the year 1999 ended to upgrade our system in line with Y2K.

What is good in the program is that, you can create a subdirectory wherein you can post the transactions and repeat copying and posting until you are satisfied with all the balances of your accounts. It really is a great help to us. So simple to use and yet so powerful in report output.

It's been again five years after I contacted Balmori. Not because I have encountered a problem in the program, but because I have a new computer with Windows XP and I would like to go with the times. I am upgrading my software to the new 6.5 version. After installation of the new version, I am more impressed on the enhancement of the program. I can convert all my prior years' data to the new version and it is easy as ABC. Thanks Balmori!

Congratulations!"

ANA MARIA V. BALITAAN
Chief Accountant
GUTHRIE-JENSEN CONSULTANTS, INC.

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Congratulations!"

WILFREDO G. TOLENTINO
Accounting & Finance Manager
INDOCOIL PHILS., INC.

"We ... are very satisfied using SURE! General Ledger. Since 1997 we've found out that your product is easy to use even business owners without accounting or computer backgrounds. It is user friendly especially to the newly hired accounting staff. One day training for her is enough to learn everything she needs to know. That's why when we put up another business in the year 2000 we decided to purchase another one since we need separate General Ledger as required by BIR. Another kind of business was established in year 2001 that needs another user and book of accounts that we need again to purchase Balmori SURE! General Ledger. From 1997 up to year 2004, we had three license SURE! General Ledger.

We encountered many offers from other company to change our accounting software but we disregard their offer because we believe that Balmori Software Inc. met our needs and requirements. It doesn't require more manpower to do all the job in accounting.

Thank you very much for doing business with us."

NENE JOY C. REYES
Accounting Manager
KAPCO MANUFACTURING, INC.

Testimonials from various Balmori Software users

"We are pleased to inform you our satisfaction on your SURE! General Ledger (SURE! GL) accounting software ... which we have been using in Marilaque Land, Inc. (MLI) since May of 2004. The SURE! GL accounting software made our operation more efficient due to its capability of delivering timely accounting reports that guides us in making effective decisions. Furthermore, your company provided us a reliable technical support specially in addressing our concerns.

In this light, we are purchasing another SURE! General Ledger (SURE! GL) accounting software with check writing feature for our DELL Equipment & Construction Corporation. We are looking forward to avail other software/services from Balmori Software, Inc. in the near future."

MOISES G. VISPERAS III
Business Development Manager
MARILAUQUE LAND, INC.

"It was March, 2000 when we started using SURE! General Ledger and for almost 4 years, I found your product very useful and so user friendly not only to the accounting staff but to the management as well.

Since we are happy with the performance of SURE!GL, we decided to purchase the other product, the SURE! ARAP system and such system helps us increase our collection and attained zero overdue accounts.

Continue upgrading your products and more power to your company!!!"

MARILLOU C. VILLALOBOS
Finance & Admin. Manager
MD BROKERAGE CORPORATION

"Many, if not all, will probably believe me that operating any business nowadays is truly different [from] two decades ago. In my years of operation, I have done several operating styles but I can see that no matter how good my revenues are, still my net profit would not meet my satisfaction, until the time that I implemented real cost-cutting method of sales by way of reducing purchase cost.

I also reduced my operating expenses particularly on the manpower cost side. Instead of hiring too many people to track down my inventories, purchases, receivables, payables and financial statements, I opted to automate my operations by BALMORI SOFTWARE INC. products. Presently, the GENERAL LEDGER and AR /AP systems of Balmori Software Inc. are of great benefit to my operations.

This may not be exact, but I believe that I am saving 85% of the total man-hour cost that I will have to pay to several staff if my records and reports are done manually.... Figures are updated and major business decisions are easily guided and accurate data generated by the system."

EMERSON S. ESPELETA
Managing Director
MINERVA TYRE GALLERY

Testimonials from various Balmori Software users

"We have been a user of Balmori Software programs such as the SURE! GL and PayMaster since 1992. We appreciate your software programs since they can be easily learned and used even by our newly-hired accounting staff. The long time that we have been using your software programs just shows how much we are satisfied with them and that we have not encountered any difficulty nor problem with them over those years. We also have the confidence to recommend them to others who are looking for good software programs for their accounting department."

EVA LORELEI G. BELDA
Chief Accountant
ALOHA HOTEL

"Since using SURE! PayMaster, doing our company payroll has been a breeze! Keeping track of payroll for a hundred employees is not an easy feat to do, but with your software, our office can now easily and accurately track our employees' records and prepare their payslips. Your payroll system has also drastically cut the time it takes to run our payroll. Our company has saved valuable time and money. I will certainly not hesitate to recommend SURE! PayMaster to my friends and associates."

FELY P. LAW
Vice President
NEW PLASTI-MATE MANUFACTURING INC.

"I am writing you a letter to personally say thank you for helping us address our payroll problem.

We have been using your PayMaster software for almost 4 years now; and we find it very easy to use. Compared to the old payroll software program, PayMaster is very straightforward and user-friendly. Using your payroll software has significantly cut the time it takes to do our payroll.... With less time devoted to doing the payroll, we can now divert our office resources to focus on other areas of our manufacturing business.

You have helped our company a great deal and I would like to extend my warm thanks for introducing us to your PayMaster Software."

RUBY G. LAO
Manager
PACK-RITE MANUFACTURING, INC.

Testimonials from various Balmori Software users

"We started using SURE! General Ledger last August 2001 and for almost 3 years now, we found your product very useful. The program was designed to be user friendly and it is very easy to operate.

Since we are satisfied with the performance of SURE! GL, we have decided to purchase the SURE! PayMaster V.5.6 to help us in our payroll requirements.

Thank you for doing business with us."

HELEN B. CARLOS
Chief Financial Officer
PHILIPPINE ACCIDENT MANAGERS, INCORPORATED (PAMI)

"We would like to thank you for the accounting software (General Ledger) that you installed in our computer. We found out that the software was user friendly. We never encountered any problem that would cost delay in our accounting records. It was so easy to use.

Thank you very much."

CHAN HEE KIM
Managing Director
PHILKO TECH CORPORATION

"Balmori Software has been an integral part in our operations for over five years. Its non-complicated menu and user-friendly commands greatly helped in our transition from manual calculation to an efficient office-working environment. The software is reliable and if any problems occur, Balmori is just a phone call away and they immediately act on our concerns. And to top it off, they regularly send updates on our system to keep us abreast in the fast paced development of the industry...."

GIVENCHITO S. GALLEG0
MIS Department Head
PHP MEDICAL DISTRIBUTORS, INC.

Testimonials from various Balmori Software users

"We would like to inform you that we are very much satisfied with your SURE! General Ledger System. It is very user friendly that even our newly hired accounting clerks had learned to operate the system on their first day of work with us. It saved us time and money because we didn't have to train them for a long period of time just like we did when we used other GL system. Thanks for your SURE! GL System, you have helped us meet our reporting deadlines."

Very truly yours.

LORETO SUMOBA
General Manager
PINKERTON SECURITY SERVICES

"We started using Balmori Software (SURE! GL) in 1997. Since then , we have found it to be an invaluable tool in reconciling our financial records. We had it upgraded after two years and so far we have not encountered any problem using it. This is the reason we are again purchasing from your company an upgraded version of the software."

CATALINA P. BALARIA
Hospital Administrator
PREMIERE GENERAL HOSPITAL OF NUEVA ECIJA, INC.

"Since 1996, we are using your SURE! GL software, we find it helpful, user friendly and affordable. In this light, as a proof of satisfaction, we are again acquiring another license to be used by our new line of business.

We're looking forward for more powerful features you will be given us in the near future.

Thank you very much for having you as one of our business partners."

EMELYN TUGADE
Finance Supervisor
PTON CORPORATION

Testimonials from various Balmori Software users

"We started using Balmori Software since 2002, we found their software very user-friendly and systematic, that is why we request to upgrade our present single user SURE! PayMaster to a multi-user network version.

Thank you so much and we look forward to more years of doing business with you."

Sincerely yours,

Mrs. Josphine S. Garay
Chief Accountant
SHOPPES MANILA INC. (KAMISETA)

"I started using BALMORI SOFTWARE since 1992, I found their software very convenient and user friendly as well as systematic especially the SURE! GL. Next was VAT report and FAME before, its already phase out and integrated to other systems like ARAP &.... In the system we easily generate reports needed to government agencies, stockholders and other interested parties, and even I recommend it to our sister company.

As the years pass we've upgraded our system (version) so we can achieve better results and development.

More power to you!"

Malou Rebolledo
Chief Accountant
SOLIMAN SECURITY SERVICES, INC.